#### PERSONAL INFORMATION

#### **RAKHIMZHANOVA TOTY KASENOVNA**



- Karaganda University named after E. A. Buketov, 28 University Street, Karaganda, Republic of
- Kazakhstan
- ★ toty.kasenovna@gmail.com
- 1 https://www.linkedin.com/in/toty-rakhimzhanova-442914299/

Date of birth: 17/07/1978

PLACE OF WORK, POSITION Karaganda University named after E. A. Buketov, senior lecturer of the department "Marketing"

SCIENTIFIC DEGREE, SCIENTIFIC TITLE (ACADEMIC DEGREE)

Master of science

#### **WORK EXPERIENCE**

2000-2007, Karaganda State University named after. E.A. Buketova, teacher;

Place and date

2007-currently, Karaganda University named after E. A. Buketov, Senior lecturer of the Department of "Marketing"

### EDUCATION AND PROFESSIONAL TRAINING

1995-2000 Karaganda State University named after. E. A. Buketova, Specialty – Marketing and Commerce. Qualification: economist (with honors);

#### **Education**

2011-2013 Karaganda State University named after. E. A. Buketova, Specialty – Marketing. Qualification: Master of Economic Sciences (with honors).

## SKILLS DEVELOPMENT INFORMATION

February 19-22, 2007 - In the specialty "050506 – Economics" of KarSU named after. E.A. Buketova

April 02-14, 2007 - The use of ICT in the educational process and teaching methods in the conditions of credit and distance learning technologies. KarSU named after. E.A. Buketova May 26-31, 2010 – "International Business". KarSU named after. E.A. Buketova April 29, 2013 - "The economics of multinational companies using the example of the SKODA automobile concern." European Association of Students and Entrepreneurs, Prague, Czech Republic.

06.26.2009 – "Fundamentals of corporate governance." Institute of Directors, Karaganda. June 12-30, 2017 – "Effective marketing and sales" - Expert-Business Company, Astana

November 01-15, 2017 – "Marketing and logistics in modern conditions" - Center for Feasibility Study and Project Management, Almaty.

November 01-13, 2021 "Public management of innovation processes" refresher course of 72 hours. Scientific and methodological center "ZIAT", Nur-Sultan. No. S-02998 09-21.01.2023, advanced training course "Development of competence of a university teacher in the organization of distance and online training" in the amount of 72 hours

## PARTICIPATION IN THE IMPLEMENTATION OF SCIENTIFIC PROJECTS

2015-2016 - researcher of the research work on the topic "Research of the process of commercialization of innovations in the Republic of Kazakhstan in order to identify problems and develop a mechanism for effective management of the innovation process" under budget program 055 "Scientific and/or scientific and technical activities"

#### **PERSONNEL QUALITIES**

#### **Native language**

#### Kazakh

#### **LANGUAGE**

	UNDERSTANDING		SPEAKING		WRITING
	Hearing	Reading	Oral speech		WKITING
	fluent	fluent	fluent	fluent	FLUENT
LANGUAGE CERTIFICATE: IELTS 6.5					
	C2	B2	B1	C2	C2

English

Russian

Digital skills

Microsoft Office (Word, Excel, Powerpoint), Autocad, Compass, Rail Tariff

#### Other skills (hobbies)

English, music, travel

#### **ADDITIONAL INFORMATION**

- Amenova S.S., Smailov T.Kh., Rakhimzhanova T.K. "Logistics", 2013. Karaganda. Publishing house KarMU. Textbook.
- Amenova S.S., Smailov T.Kh., Rakhimzhanova T.K. "Logistics", 2013 Karaganda. Elektrondyk oku kurala. Copyright Memlekettik turkéu turals 2013 veins 25 akpandagi No. 175 certificate.
- Kakenov K.S., Yesenbaeva G.A., Smailov T.Kh., Rakhimzhanova T.K. "Technical and economic fundamentals of production." 2016 Karaganda, KKEU Publishing House, Textbook.

#### Main publications-

- State support for agricultural producers in the countries of the Eurasian Economic Union. "State support of agricultural producers in the countries of the Eurasian Economic Union" Kazakh Institute for Strategic Studies under the President of the Republic of Kazakhstan Magazine "Society and Century", 2015 No. 2 http://www.kisi.kz/uploads /33/files/AYAiNiKp.pdf. Article
- Bazarova S.K.; Rakhimzhanova T.K. "Risk management associated with property leasing" Bulletin of Karaganda University.-Economic series.-2013.-No.2(70) P.122-129

1st degree diploma – Republican scientific conference "IV Satpayev Readings", Pavlodar, 2004.

Certificate of honor for conscientious work - rector's office of KarSU named after.

Awards and titles A.E.Buketova, 2007.

Letter of gratitude for participation in the work of the Kazakh-Austrian Economic Forum, SHA LLP. Astana, 2008;

Certificate of honor for conscientious work and significant contribution to the development of the university - rector's office of KarSU named after. E.A. Buketova, 2017.

- 1. Consumer behavior
- 2. Quantitative methods of analysis
- 3. Economic fundamentals of logistics

#### **Courses**

- 4. Strategic marketing
- 5. Planning and management of tourism activities

# Professional and scientific interests SCIENTIFIC DATABASES IDENTIFIERS

Marketing, Strategic Marketing; SMM and marketing; Targeting and marketing. Tourism management. Green logistics.

**Researcher ID:** U-5965-2018 **ORCID ID:** 0000-0002-2566-1863

**RSCI:** 9019-5349

Author ID Scopus: Toty Rakhimzhanova